



# 2021 Brillo de Sol Annual Report

Prepared by  
The Brillo de Sol USA Board



# ABOUT BRILLO DE SOL USA



## MISSION

To provide education and rehabilitation support to the children of Guatemala while respecting their unique and individual learning abilities, building self-esteem, fostering creativity, and promoting discovery.

## VISION

Allowing Brillo de Sol Guatemala to be a self-sustaining, model learning center that champions the unique learning abilities of Guatemalan children, promoting equity & celebrating diversity for all.

## MESSAGE FROM THE PRESIDENT SABRINA COOPER

Even though 2021, proved to be a year like no other, I am immensely proud of the Brillo de Sol community of volunteers, donors and sponsors who rose to the challenges and united in support of BDS's vision for children. This ensured that BDS could continue its past work in education while also finding important ways to help children through this toughest of years. With deepest thanks to all of you, BDS USA is stronger than ever and we continue our important work of providing specialized education and supporting the school in 2022.

The roles of Brillo de Sol USA and Brillo de Sol Guatemala are evolving in a positive direction. As part of our mission we have been leading BDS Guatemala to autonomy and successfully they have been doing just that. They have a new director Lorenzo Sipac and their own board of directors with Luis Fernando Sipaque Ramon as President. This is allowing the founder Letty Lopez to grow her dreams and take on the role of visionary and ambassador for the school. This is great news and BDS USA is proud of the growth and shifts that they are making.

In light of these shifts, it has allowed BDS USA to become more strategic, with our focus on fundraising and aiding with educational program growth versus program execution. We have also made some internal changes to BDS USA introducing the past-president and president-elect roles and formalizing a succession plan. The Annual Report will look a little different with the financials only of BDS USA and stay tuned for our updated website. This is all because we are following our mission and watching BDS Guatemala grow in ways we always imagined.

*Stay safe and healthy*  
*Sabrina Cooper*  
*President Brillo de Sol USA*



# BRILLO DE SOL USA

## STATEMENT OF INCOME AND EXPENDITURES

FISCAL YEAR ENDING JUNE 30, 2020



### DONATIONS

General Donations	\$	3,655	7%
Expenses Restricted Purposes		10,140	20%
Sponsorship		36,420	73%
<b>TOTAL INCOME</b>		<b>50,215</b>	<b>100%</b>

### EXPENDITURES

#### Disbursement to BDS Guatemala:

Discretionary Funds	\$	850	2%
Designated Purposes (other)		1,130	2%
Family Food Campaign		9,292	18%
Sponsored Students (tuition/fees)		36,690	73%

<b>TOTAL DISBURSEMENT TO BDS GUATEMALA</b>	<b>47,962</b>	<b>95%</b>
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Fundraising fees, website & communications	769	2%
Service Fees and Other expenses	1,714	3%

<b>TOTAL EXPENSES</b>	<b>50,445</b>	<b>100%</b>
<b>NET INCOME (LOSS)</b>	<b>(230)</b>	<b>0%</b>





# 2021: AT A GLANCE

## EDUCATION

- 53 students sponsored with \$37,570 in sponsored education
- 8 teachers employed with \$3600 in donations to support salaries
- Donations of \$870 to support transportation and carpentry program

## DONOR SUPPORT

- BDS USA graciously received \$50,215 in donations in 2021
- A special thank you to all our donors for your continued support with a virtual reunion between student and sponsors.

## FAMILY SUPPORT DURING PANDEMIC

- over 2000 meals provided to children and families with \$9,292 in donations to the Family Relief Food Campaign
- Families affected by the Covid-19 virus were supported with medical necessities.



*"It is a blessing to be able to go to a school that supports my needs"*

**-Carlos Ramirez**



*"I like coming to school to play with friends and read books"*

**-Adriana De León**



*"The teachers are so nice and and they make learning fun"*

**-Josué Reyes**

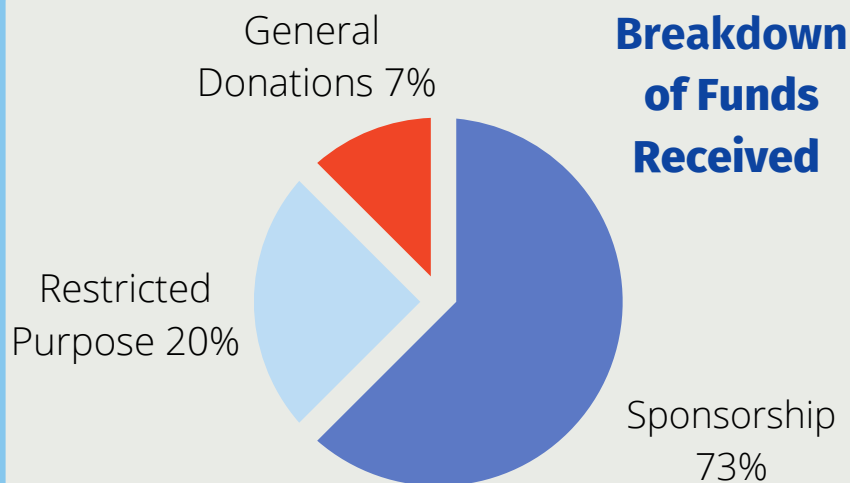


*"I like being in school, laughing, learning and being able to be myself"*

**-Dulce Irlanda Navas**

*" Adapting to online learning was not an easy task, but we made it work. Many students don't have access to technology or supplies needed for assignments. In those cases, teachers must prepare study packages that parents pick up to help their children learn at home. Also, distractions and different learning behaviors make online learning a challenge. I miss the students and the classroom setting "*

*-Lucy Sorec  
teacher*



## FUTURE PLANS FOR GROWTH

- **Aid Brillo de Sol Guatemala in securing a larger, more accessible building as the school continues to grow and enroll more students.**
- **In the area of technology: raise funds to help integrate the use of computers to increase educational possibilities. Access to a computer is fundamental in the advancement and growth of students at every level.**
- **Provide more interactions and relations between students and sponsors virtually; these reunions allow both parties to communicate and build positive bonds.**
- **Update our website to focus on sponsorship while diversifying our donation options to better meet the individual needs of our students at Brillo de Sol.**







# DONORS



## **\$1,000 +**

**Jane Benson  
Kathy Davis  
Amy Fox  
Chris Kirshbaum**

## **\$500 – \$999**

**John Dayton  
Francis J. Gray  
Letty J. Manne  
John McFadden**

## **\$100 - \$499**

**Janis Badder  
Maxime Blais  
Steven and Sabrina Cooper  
Saline Davies (In Memory of Eddie Dodge)  
Christiane Dechert  
Jennifer Fisher  
John Fothergill and Christine Charman  
(In Memory of Francis Gray)  
Norma Gardiner (In Memory of Eddie Dodge)  
Cathy Howes  
Christine Jau  
Timothy Jones  
Kathryn King  
Bill Mackey  
Sandra Marsch  
Ellen and Gary Maxfield  
Virginia Paige  
Caroline Price  
Mark Saba  
Jenny Simms  
Ravi and Suja Srinivasan  
Karen L. Stewart  
Katina Watson**

## **\$10 - \$99**

**Maryanne Bullett  
Karen L. Carlson  
Praveen O Chaparala  
Jason Cooper  
Ruben Duque  
Roberta A. Jackson  
Sanjay Jolly  
Donna McAdam (In Memory  
of Francis Gray)  
Brian Nocella  
Joe Phebus**



# SPONSORS



## FULL

Janis Badder (2 Students)  
Maryann and John Bullett (2 students)  
Dafna Carr  
Steven and Sabrina Cooper  
John Dayton (2 Students)  
Christine Dechert  
Abby Dickmann  
Christine English  
Amy Fox  
Michael Fraas  
Francis Gray  
Johnathan Hall  
Heide Harm and Abby Wolford  
Mary Jo Hidecker  
Barbara Hunter (2 Students)  
Chris Kirschbaum  
Ellen Maxfield and Gary Nagel  
John McFadden (4 Students)  
Edward McKeever  
Brian Nocella  
Brian and Colleen Phebus  
Joe Phebus  
Patricia Phebus  
Michelle Powell  
Sharlene Reynolds  
Nicole Robbins  
Jenny Simms  
Ravi and Suja Srinivasan  
Elisa Udaskin  
Ira and Vimi Udaskin  
Kathy White

## HALF

Janis Badder  
Josh and Lillian Cabrera (4 Students)  
Ellen Christenson  
Marc Cooper  
Steven and Sabrina Cooper (2 Students)  
Christine Dechert  
Jacob Gates  
Julianne Ghiglieri  
Maria Encarnacion Martínez Ibañez  
Roberta Jackson  
Blaine and Stephanie McBurnie (3 students)  
Ellen Maxfield and Gary Nagel  
Julia Navarro Espinal  
Leo Olper  
Sandra Olper  
Jennifer Perry  
Joe Phebus (2 Students)  
Kevin Shiplett  
Rachel Stankey  
Sara Stankey  
Carly Reiser  
Irene Saletan  
Riley Scott



Nombre: Valeria Nicolle Reyna Godínez  
Grado: 4<sup>a</sup> Primaria  
(2) Yo pienso que ahorita con todo lo del covid es mejor cuidarse, y si uno se cuida salva a mucha gente, hay que agradecerle a Dios por las cosas que a uno le adado.

I think that right now with all of Covid it is best to take care of ourselves, and if everyone does then we can save many people. We have to give thanks to God for the things that he has given us.

We have supported our children with education during the pandemic and many face hunger. BDS USA continues to support our families as needed.

A Heartfelt thank you needs to be extended to founder Letty Lopez, Director Lorenzo Sipac and all those on the ground in Guatemala who helped our families receive, food and food vouchers.



Thank you

BE IN TOUCH

[WWW.BRILLODESOL.ORG](http://WWW.BRILLODESOL.ORG)  
[INFO@BRILLODESOL.ORG](mailto:INFO@BRILLODESOL.ORG)

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BRILLODESOL.SCHOOL  
FACEBOOK:  
BRILLO DE SOL



## Board of Directors

Sabrina Cooper President | Michael Fraas President Elect  
Brian Nocella Secretary | Joe Phebus Treasurer  
Board Members: Steven Cooper | Ravi Srinivasan  
Suja Srinivasan